

Experience Credibility from Account Characteristics

A Logistic Extension of Bühlmann-Straub with Temporal Adaptation

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"Three outputs. One likelihood."

Bühlmann-Straub: powerful but flawed in some settings

Bühlmann-Straub[†] Default Formulation

$$\hat{r}_i = (1 - Z_i)\mu + Z_i\bar{f}_i$$

$$Z_i = \frac{E_i}{E_i + K}$$

Explicit credibility weight ✓
Easy to communicate ✓
Simple to implement ✓

Key Weaknesses

1. Single pooled "K"^{††} ✗
2. All years carry equal weight ✗
3. Flat complement ✗
4. [No measure of uncertainty]

What about GLMMs?

- Handle heterogeneity (flexible random effects) ✓
- Complement estimated jointly ✓
- Difficult to implement & communicate ✗

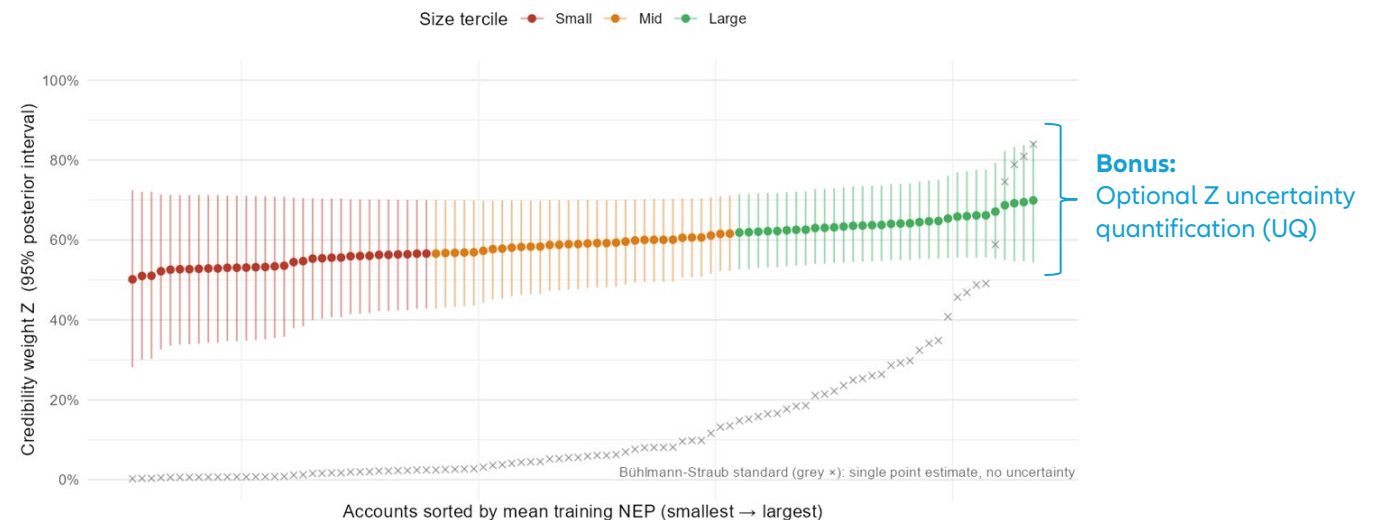
Requires accounts in training history: new commercial submissions out of reach

Practitioner Patches

1. Stratify or manually set K
2. Manually downweigh old experience^{†††}
3. Provide an external complement

No Unified Framework

Proposed Framework Resolves Weaknesses Simultaneously



[†]B-S ^{††}K = $\sigma_\varepsilon^2 / \sigma_u^2$ = ratio of within to between account variance

^{†††}E.g. Exponentially Weighted Moving Average (EWMA)

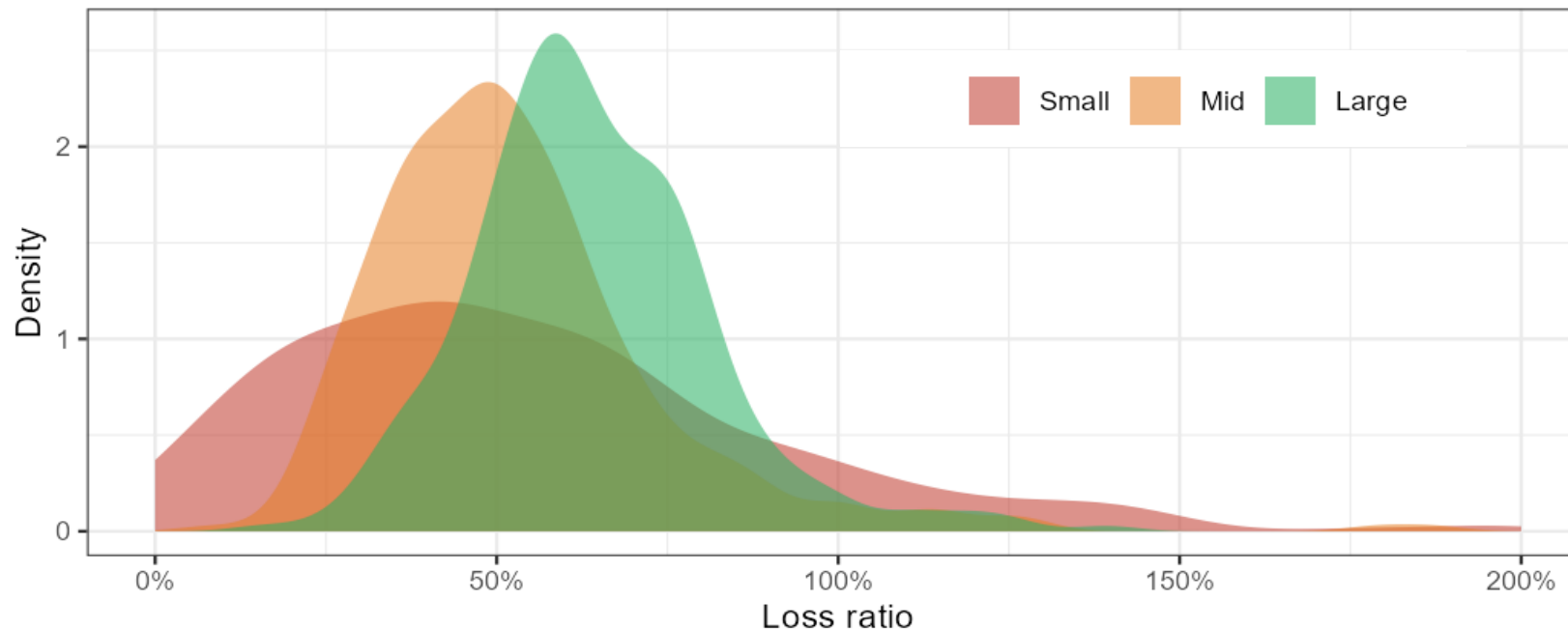
Commercial data findings: K , μ , λ^\dagger vary by account size

CAS Commercial Auto · 96 Companies · AY 1998-2007

Train AY 2001-05 | Test: AY 2006-07 | Response: company LR ÷ portfolio LR

Loss ratio distribution by insurer size

All 10 accident years pooled



Average LR⁺⁺ varies by size | Optimal "K" varies by size

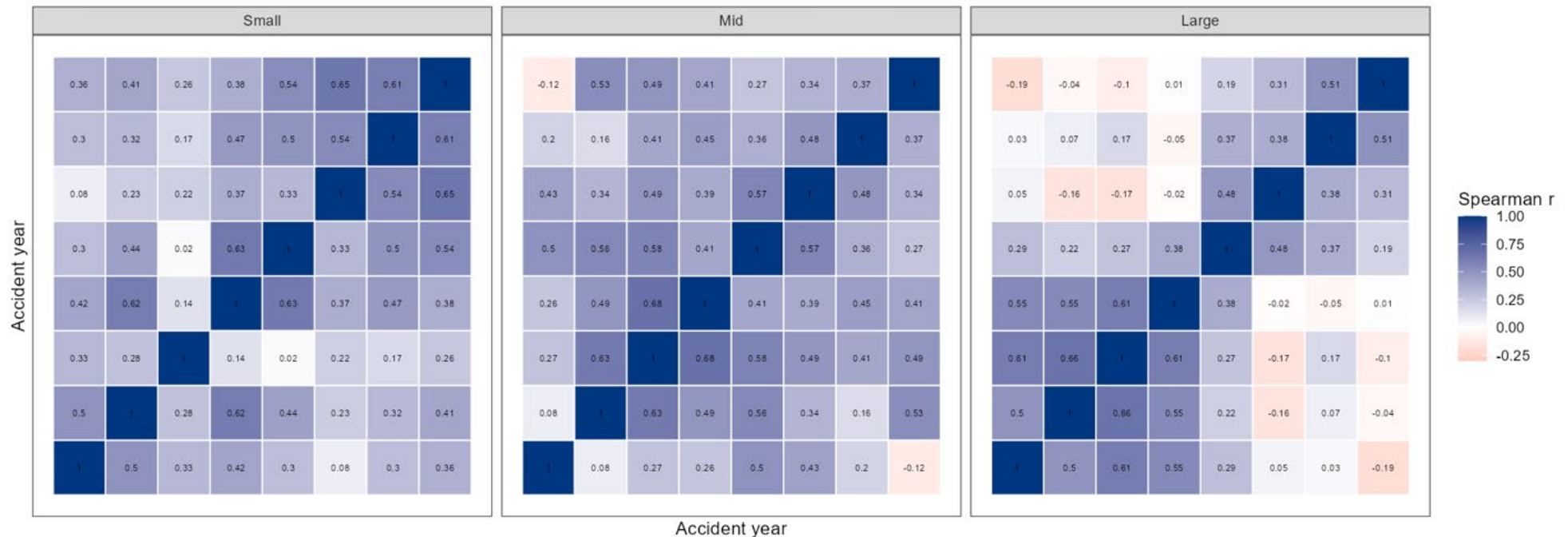
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Spearman rank correlation matrix by size tercile

Does rank persistence differ between small and large companies?



LR correlation decay faster for large → optimal lookback varies by size

[†]Experience temporal discounting (defined on slide 5)

One likelihood: nesting, flexibility, and joint estimation

1. Credibility Weight Sub-Model

$$Z_i = \text{logistic}(a_i + b_Z \log(\tilde{E}_i))$$

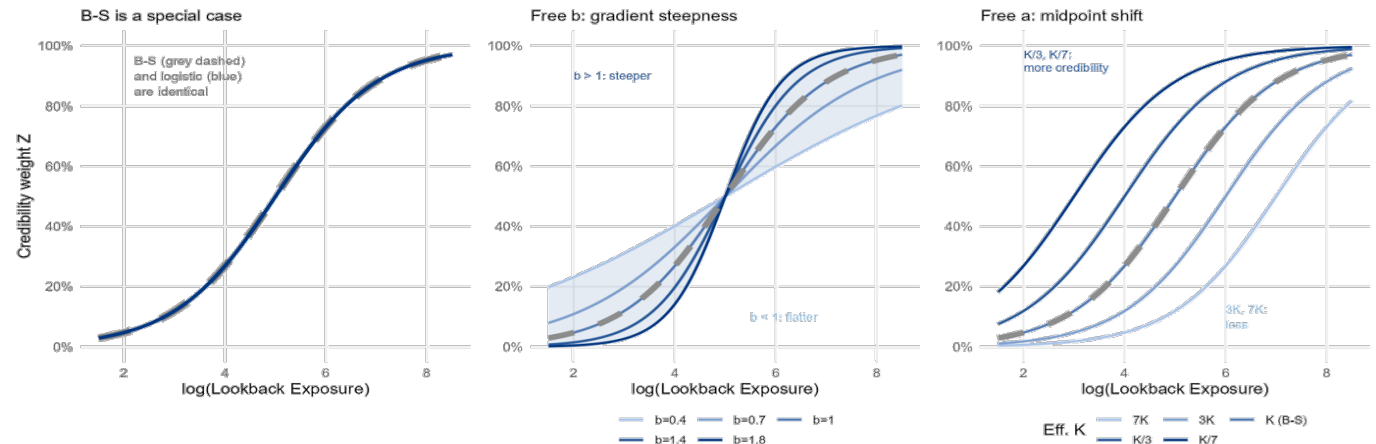
$$\tilde{E}_i = \sum_{k=1}^W E_{i,t-k}$$

$E_{i,t-k}$ is "lookback exposure" for account i at time $t-k$

a_i can include other covariates
e.g. industry, tenure, volatility, ...

When a_i is a single intercept, a_Z :

$$K_i = e^{-a_Z} \tilde{E}_i^{1-b_Z}$$



2. Temporal Decay Sub-Model

$$\hat{f}_i^{(\lambda)} = \frac{\sum_k \lambda^{k-1} C_{i,t-k}}{\sum_k \lambda^{k-1} E_{i,t-k}}$$

$C_{i,t-k}$ is the loss statistic of interest
for account i at time $t-k$

$\lambda \in [0, 1]$ determines experience
temporal decay[†]

3. Model Components Estimated Simultaneously (optionally including complement)

$$\hat{r}_i = (1 - Z_i)\mu_i + Z_i \hat{f}_i^{(\lambda)}$$

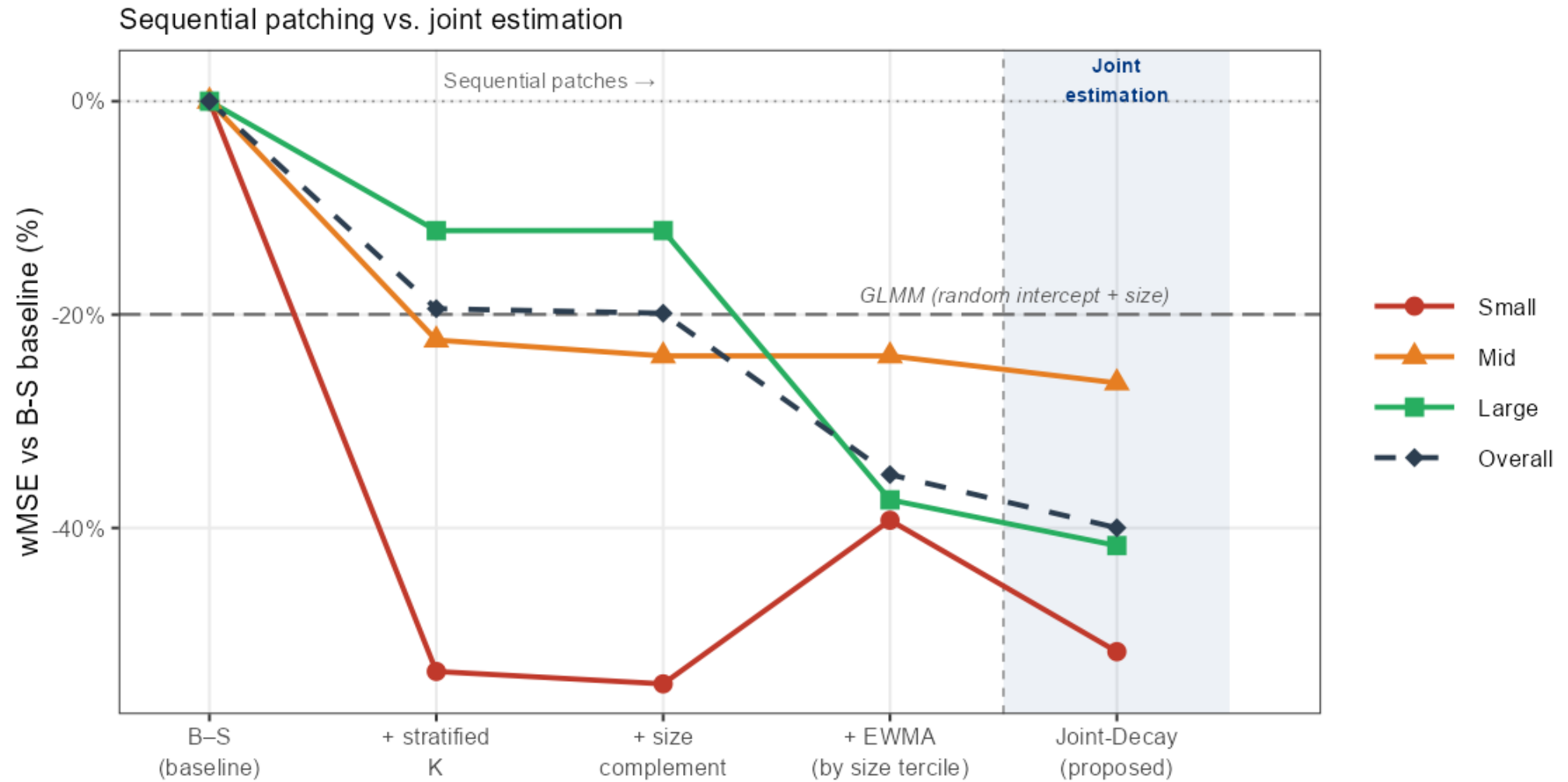
Requires a likelihood — B-S is distribution-free. Gamma (LR/sev), Poisson/NB (freq), Tweedie (LR/PP). Enables joint estimation and UQ; must be validated.

Set $b_Z = 1$, $a_i = -\ln K$, $\lambda = 1$, $\mu_i = \mu$
→ Bühlmann-Straub exactly^{††}

[†] λ_i can also be estimated from account characteristics

^{††}using lookback exposure

Joint Model Results: best held-out wMSE of 20 variants

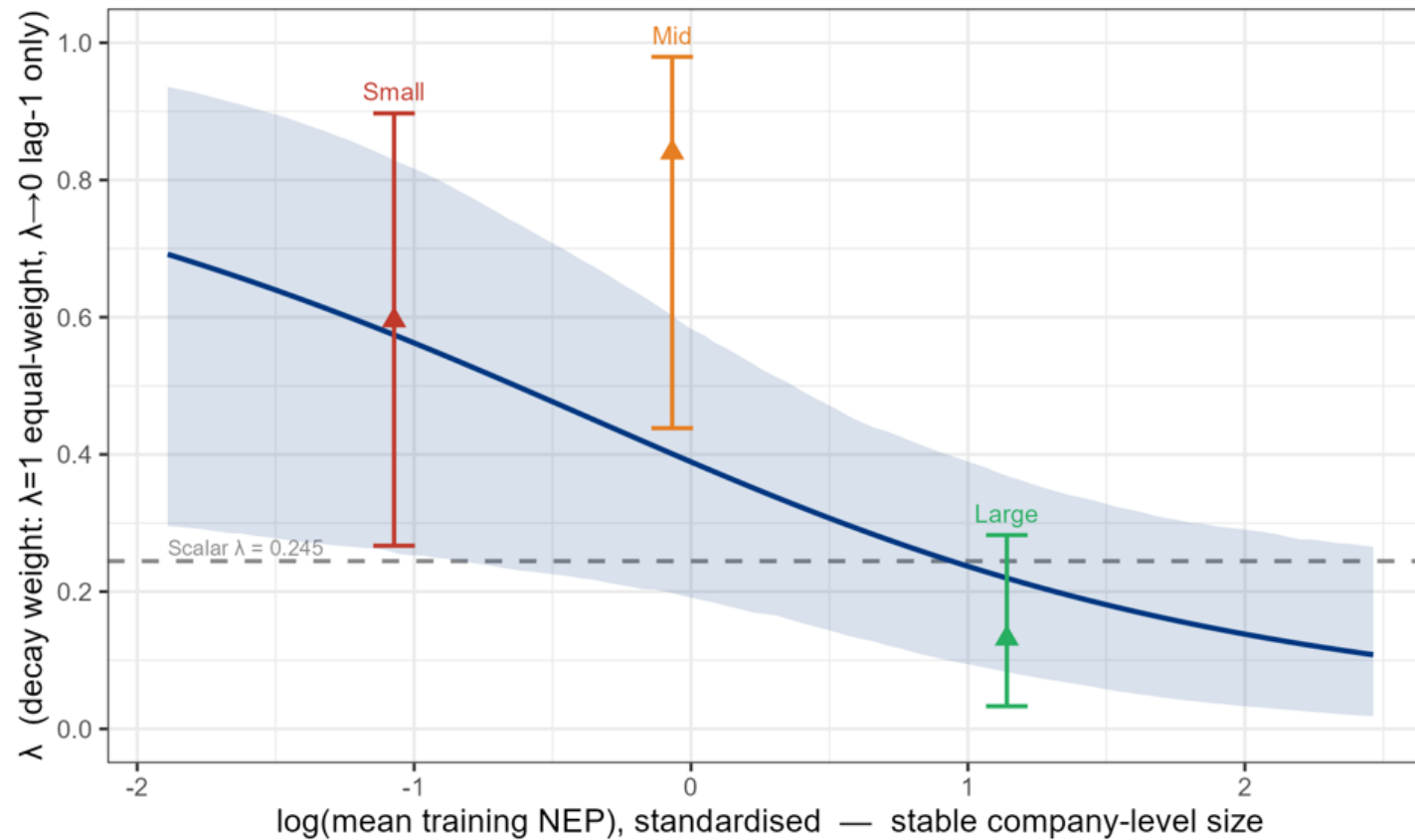


Optimal experience lookback depends on account size

λ vs insurer size: continuous model posterior mean \pm 95% CI

Blue band = continuous logistic-linear model | Orange triangles + CI = free tercile estimates

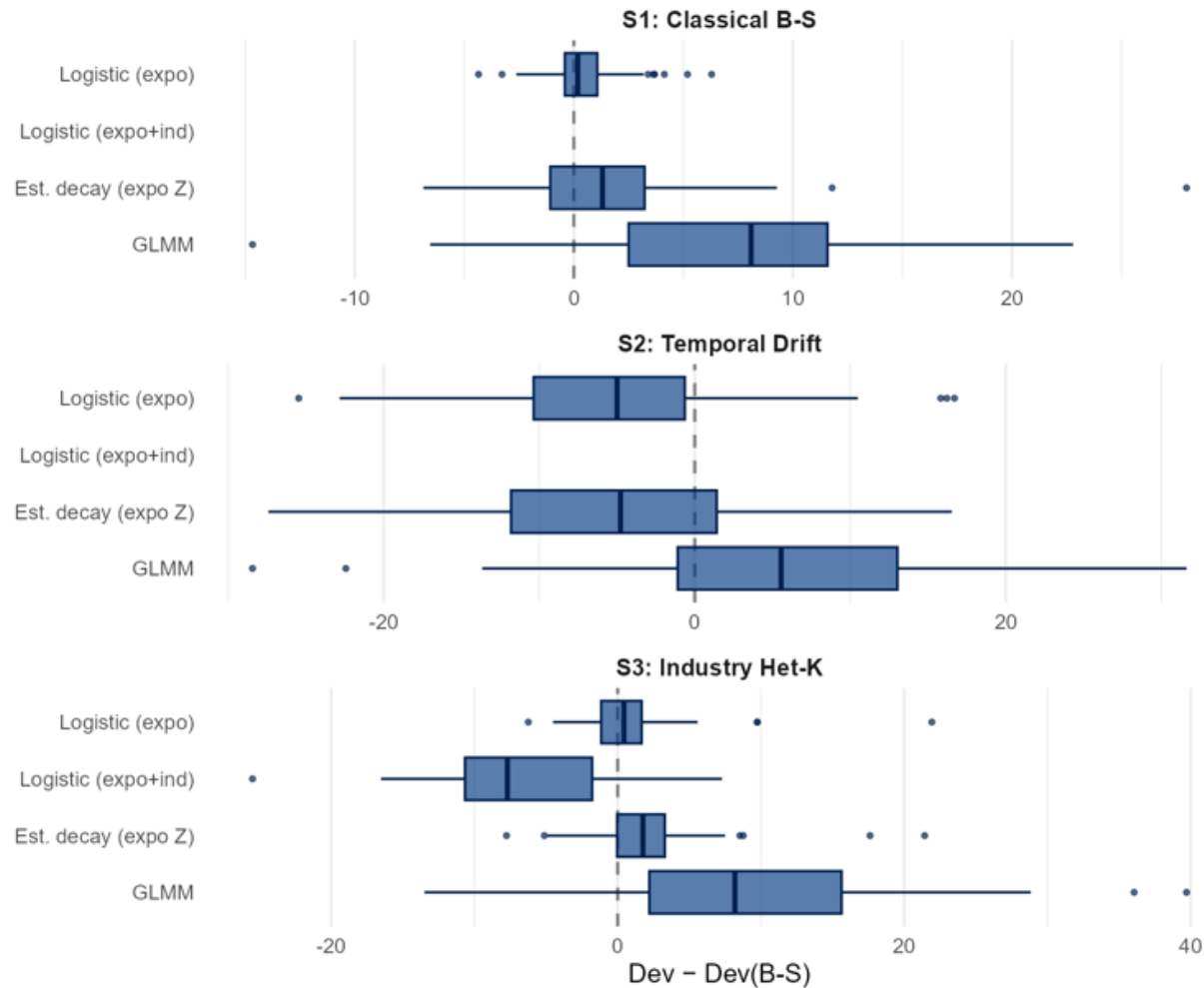
If tercile points lie outside blue band, logistic-linear functional form may be mis-specified



Simulation: finds signal where exists – quiet if it doesn't

Deviance vs Bühlmann-Straub (50 seeds)

Negative = beats B-S | Box = IQR | Whiskers = 5th-95th percentile



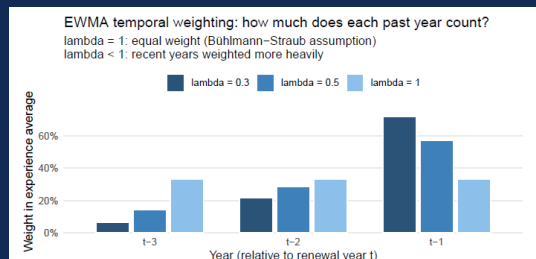
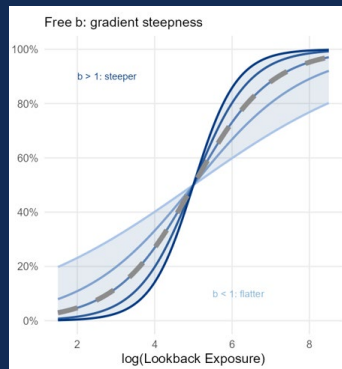
- **S1 stable risk:** neutral, no spurious gain
- **S2 risk drifts:** Joint-Decay 1st, 82% of seeds
- **S3 industry drives Z:** recovers only when included

x-axis: deviance vs B-S · negative = beats B-S

Logistic Credibility with Temporal Decay Summary

Three Structural Properties

1. **Nests Bühlmann-Straub exactly[†]** – gain from flexibility, not method switch
2. **Temporal adaptation estimated** from data – no pre-assumed lookback
3. **Posterior uncertainty over Z** (not shown) – identify reasonable ranges for credibility weights



This Case Study

- **Best wMSE** of 20 models on held-out test
- **-38%** wMSE vs B-S • **+15pp** Gini
- **Calibration corrected** all size groups
- **UQ^{††}: 89–91%** coverage (vs 67% constant ϕ)

Resources

1. **Pre-print paper:**
<https://arxiv.org/abs/2606.08692>
2. **GitHub repository** with R/Python code:
<https://github.com/jakem87/logistic-credibility>
3. **Contact:** jake.morris87@gmail.com

[†]For B-S with “lookback exposure”

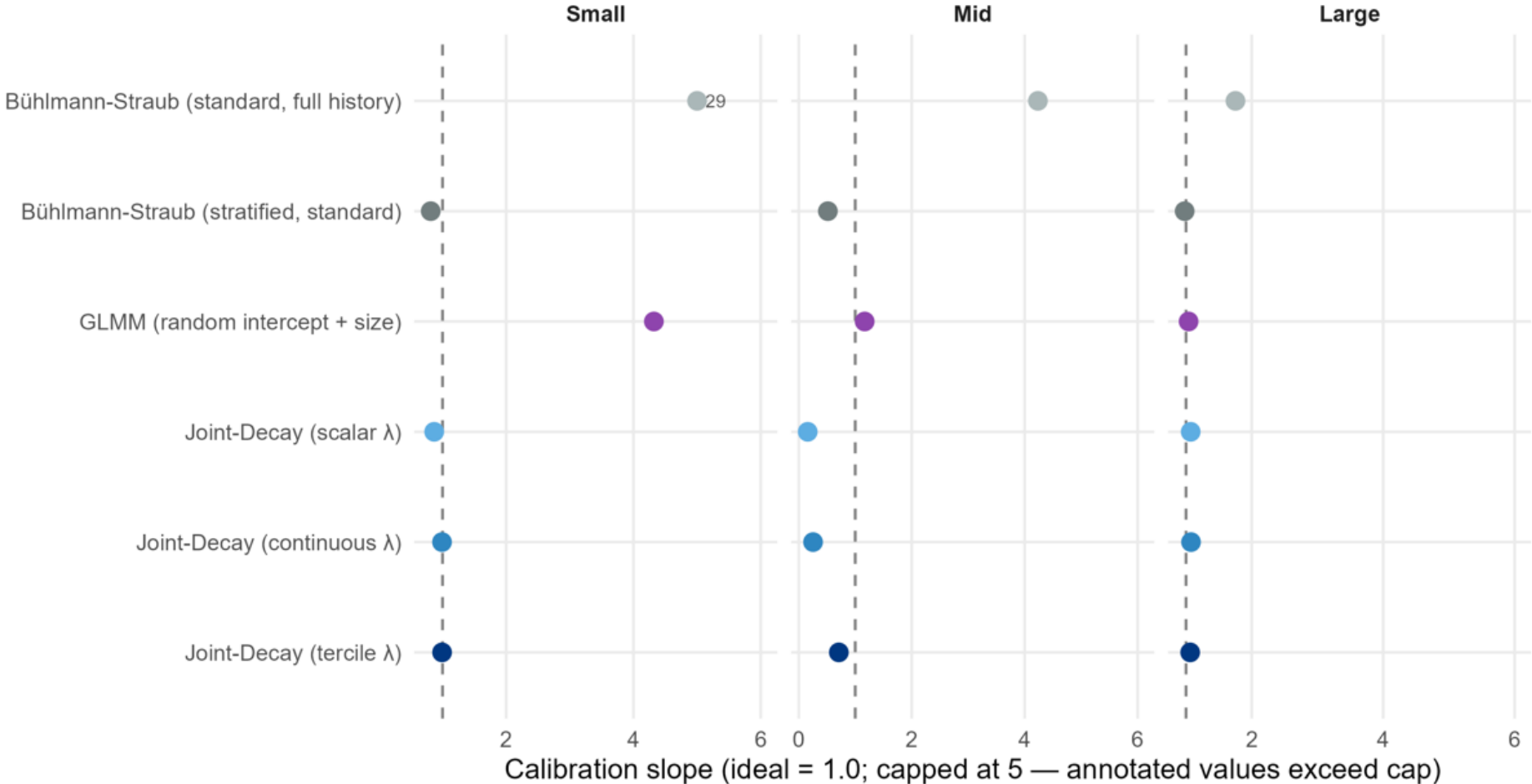
^{††}Uncertainty quantification (optional): posterior predictive intervals

Appendix

Key Case Study Results: 10 model comparison

Model	wMSE ($\times 10^{-3}$)	log-wMSE ($\times 10^{-3}$)	Gini _{pct}	Calib. slope
Baselines				
Market Mean (baseline)	19.25	70.82	0.6%	1.00
Last Year LR (naive)	13.14	49.59	75.1%	0.63
B-S benchmark				
B-S (standard, full history)	13.27	55.38	63.8%	1.81
Best B-S sequential patch				
B-S (strat K + size comp, tercile λ)	8.62	33.77	76.7%	0.89
Best GLMM competitor				
GLMM (random intercept + size)	10.62	45.20	69.7%	1.06
Logistic credibility (comparators)				
Joint-Decay (scalar λ)	8.61	34.98	76.5%	1.00
Joint-Decay (continuous λ)	8.38	34.32	77.2%	1.02
Proposed model				
Joint-Decay (tercile λ)	7.96	32.65	78.7%	1.03
Diagnostic: B-S Z variant				
Joint-Decay (B-S Z + tercile λ)	9.00	36.79	79.2%	0.78
Dispersion extension[†]				
Joint-Decay (tercile λ + disp.)	8.11	33.17	80.1%	1.09

Joint Model Results: calibration slope by size tercile

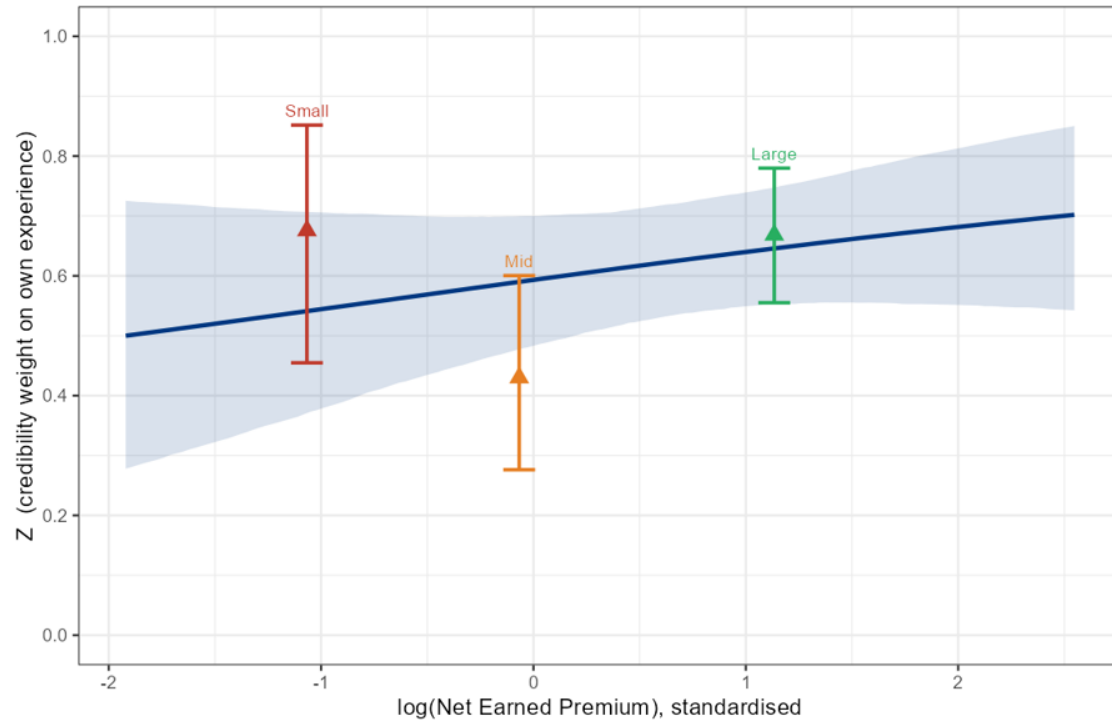


Held-out predictions: models fitted on AY 2001–2005. Dashed line = perfect calibration (slope = 1.0). B-S Small slope ~29 is truncated.

Uncertainty Quantification: Z vs. Predictive Intervals

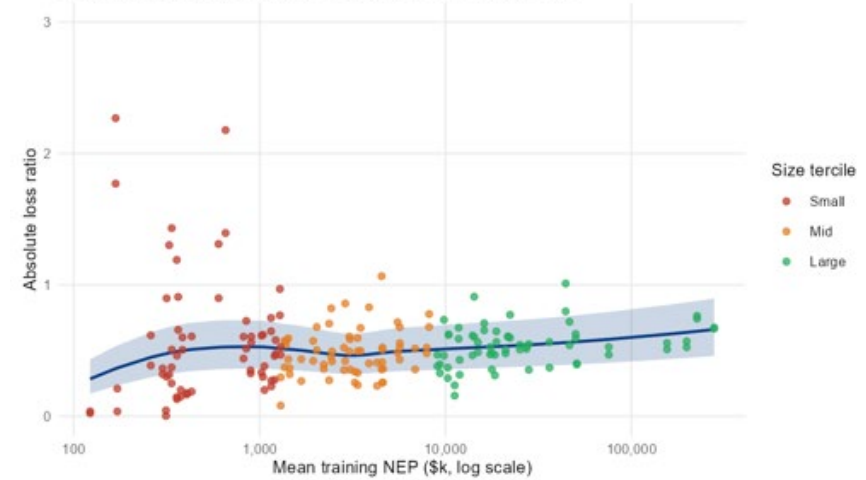
Z-shape validation: logistic-linear vs free-form tercile Z

Blue band = logistic model $Z(\text{expo})$ posterior mean \pm 95% CI | Red triangles = free tercile $Z \pm$ 95% CI
 If tercile points lie outside blue band, logistic-linear functional form may be mis-specified

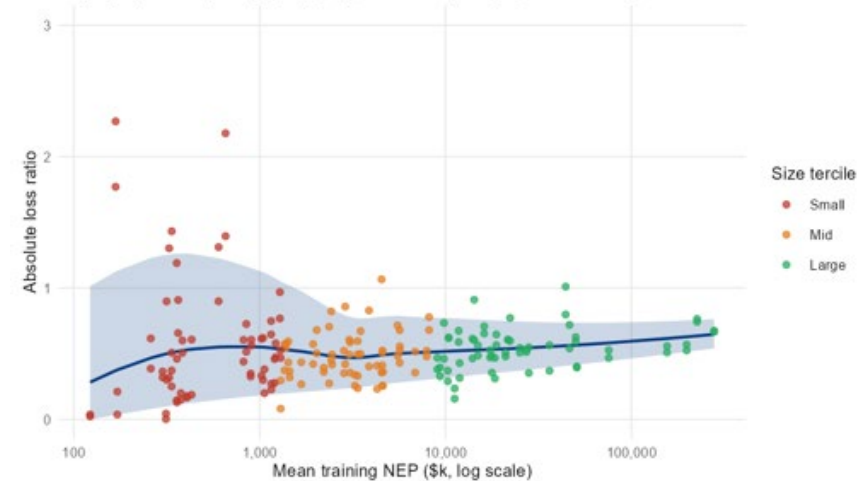


Smoothed 95% posterior predictive intervals vs company size

Constant dispersion (jdecay_lam_t, tercile λ): Tier 2 coverage 67.2%



Varying dispersion (jdecay_lam_t_disp, tercile $\lambda + \phi - \log \phi$): Tier 2 coverage 90.6%



Center line = posterior predictive mean (not PI midpoint).
 Ribbon: loess-smoothed 95% PI bounds as a function of log NEP (size).
 Individual company intervals also depend on claims history; smoothing isolates the size effect.